

BROOKLYN ADVERTISEMENTS.

What It Means to Buy a STERLING PIANO.

It means an artistic Piano that is acknowledged to be the standard of excellence.

It means the most musical satisfaction for the least money.

It means a Piano that will be a sympathetic companion for life.

It means a Piano that is already giving unexampled satisfaction to more than 25,000 Brooklyn homes.

It means a Piano that is known in every important city of the world.

It means buying directly from the makers and a positive saving in price.

It means dealing with a permanently established business house that has had 45 years of manufacturing and selling experience.

It means that you have a choice from the largest assortment of reputable Pianos in Greater New York.

It means having the makers near you and more interested in having the Piano give satisfaction than you can be yourself.

It means absolute satisfaction or you don't have to keep the Piano.

It means that you positively get the Piano best adapted to the home.

It means that you can buy for cash or the most common sense monthly payment plan ever offered.

Big Reductions on Used Pianos.

We have a large quantity of used Pianos, including Sterlings, Chickering, Steinways and other well known makes at sweeping reductions. Some have been used a very short time, equal to new; others have come to us in exchange and have been thoroughly reconstructed and refinished in our workshop and are instruments we can recommend. All are fully guaranteed, with privilege of exchange at any time if unsatisfactory or if you desire something better.

NEW PIANOS for RENT

We rent only new Pianos of the most modern case designs—the kind you will want to keep as long as you may require a Piano. We take the best care of the Piano while you rent and if you decide to buy we will allow you a liberal amount of the rent to apply toward the purchase price.

The Sterling Piano Co.

Manufacturers

Wholesale and Retail Waterworks: STERLING BUILDING
518-520 Fulton Street, Corner Hanover Place, Brooklyn.

Open Saturday Evenings.

COLOMBIAN WHO'S FOR AMITY

SEÑOR ENRIQUE CORTEZ HERE
UPON A FRIENDLY ERRAND.

Colombia's Proposition to Sell to the United States of San Luis and San Andres de Providencia still in Indefinite Shape—Agent Will Advise Recognition of Panama.

Señor Enrique Cortez, confidential agent from Colombia to the United States, is at the Hotel Savoy. He arrived here on Wednesday with his wife and daughter and grandson on the steamship Sarnia, and will go to Washington in a few days to confer with Señor Mendoza and President Roosevelt on relieving the strained political relations between this country and Colombia. Señor Cortez belongs to the Liberal party in Colombia, and was the first Minister of Foreign Affairs under President Reyes. When he left Colombia the President gave a great farewell ball for him and his wife, who is the sister of a former English Minister to Colombia. Señor Cortez has been a lawyer in England for a number of years. He was formerly Secretary of the legation in this country, and is on his way to London to attend to his business.

"My mission here is one of peculiar delicacy," he said at his hotel yesterday. "I come to cooperate in a friendly way with Señor Mendoza in trying to bring about a more amicable feeling between Colombia and the United States. I want, if I say anything for publication, to have the spirit in which I come understood. Before the Panama Canal affair I was the only one in the interior of Colombia who advocated the adoption of the Hay-Herran treaty and cooperation with the United States, instead of opposition to their foreign policy, which I have maintained to be an enlightened and progressive one for the Latin countries if rightly understood and seconded. I wrote on this subject extensively and met with a good deal of notice."

Señor Cortez is the author of several writings on sociological and educational subjects, on economics and the like. He has also written a great deal for the newspapers. "I was thoroughly misunderstood," he continued, "but I knew something of this country, and I pointed out to my countrymen what would be the consequences of their rejection of the treaty. My countrymen have unfortunately been realized almost to the letter. I also tried to impress upon my countrymen that the characteristics of the United States were entirely different from those commonly accepted and that instead of a grabbing, covetous and unscrupulous nation they have given in their foreign policy proofs of an equitable, generous, liberal and conscientious spirit. I alluded especially to the Spanish war, to the Philippine indemnity, to the settlement of the Friars question and to the Chinese indemnity."

Señor Cortez was asked if he came here to further the proposition made by Colombia to sell to the United States the islands of San Luis and San Andres de Providencia as a naval base for a sum that would in some measure compensate the Colombian Gov-

ernment for the loss of the Isthmus. He replied: "I shall probably go to Washington on Sunday. The Colombian government was never so stable, or in such a good position to negotiate as it is now. President Reyes tolerates no disturbances. He has cut down the army, and keeps those that are left busy working on the roads. He has increased the national income, and decreased the expenditure so that the country is on a much firmer financial basis. Laws have been passed which allow him to continue as President for the next ten years."

"Is it likely that you will recognize the Republic of Panama?" he was asked. "We have never recognized the Republic of Panama, but if my mission is successful I shall advise my Government to do so, provided terms may be found that will be considered just and equitable for all parties concerned. If Panama is to remain an independent nation it will be for the common benefit to cultivate fraternity instead of envy, suspicion and jealousy."

THE CAPE COD CAT.
Association Formed to Perpetuate This Type of Boat.

Some time ago an association was formed to keep the Cape Cod catboat from disappearing and to boom that type of boat that has in past years been so popular. The promoters of the new association are delighted with the results of their efforts so far, and already twenty boats of the Cape Cod type have been enrolled.

The officers of the association are, Ira M. Whittemore, Quincy, president; George W. Lane, South Boston, vice-president; Dr. F. E. Davies, Newport, secretary and treasurer; Ralph E. Winslow, Quincy, treasurer; Frank E. Crane, Quincy; George S. Sawyer, Squam, and Charles C. Whitney, Winthrop, executive committee.

The object of the association is to create a class of cabin boats that can race together under such by-laws as will keep the boats of this type together and make interesting and instructive racing. The qualifications are: The Cape Cod catboat, belonging to this association is intended to be a seaworthy type of cruising cabin boat, heavily constructed and moderate sail plan. The class does not include boats having square sides, snub nosed bows, fin keels, bilgeboards, hollow keels or double centerboards or rudders. The overall length of the boat shall not be less than 20 feet or more than 30 feet. The racing length of the boat shall be 13 feet 10 inches, unless the overhangs are more than 20 per cent of the load water line. In that case the racing length is to be the length of the load water line plus 2-3 of the extreme overhangs, no overhangs to be more than 25 per cent of load water line.

Working sails only shall be used (jib and main). All ballast to be below cabin and cockpit floor and transoms.

The crew may consist of one man to every four feet of water line measurement. The minimum headroom of the boat shall be 3 feet 6 inches for every foot 10 feet on water line, and addition of not less than one and one half inches shall be made for every foot of additional water line.

The forward end of the mast shall not be more than one foot aft of fore end of water line.

New boats must have scantlings as heavy as the average of the boats now belonging to the association. Keel and frames to be of oak, clamps and bilge strainers of hard yellow pine or oak, planking to be of pine, cedar, cypress or spruce, deck beams of oak, sides of cabin trunks to be of oak, pine or cypress.

There shall be a substantial partition at the after end of the cabin, two lockers, two transoms, cushions for transoms, receptacle for two gallons of water, one anchor and suitable cable one life preserver, compass, boathook and bucket.

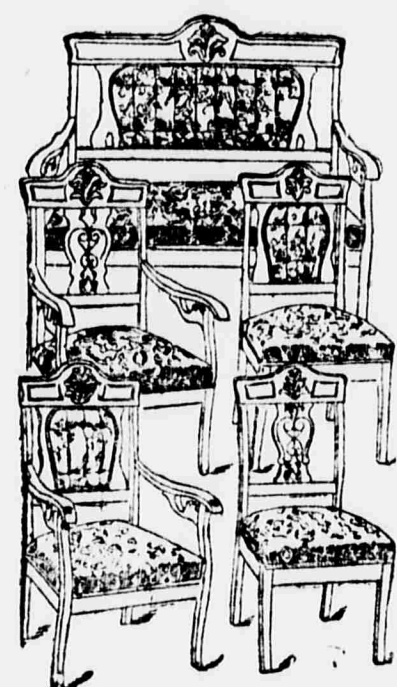
A similar examination may be formed here.

BROOKLYN FURNITURE COMPANY

Inspect These Goods

Your Profit Will Be Large.

GLORIOUS Bargains that are Record Breakers of All Past Offerings in beautiful new goods. Let every patron of our store be assured that these immense reductions are genuine, true, straightforward and reliable, and that we stand behind each and every article, guaranteeing their excellence and the splendid money saving possibilities to you.



The Same Guarantee goes with this suit as is given elsewhere with suits just double our asking price. It is built of guaranteed reliability, is comprised of **Five Comfortable Pieces** and covered in any colored damask or verona velvet. **Very reasonable at \$35.00. Now \$23.50**



Self-opening Wardrobe—Its convenience makes it a home necessity. Well upholstered denim covering, elastic spring, roomy. **Regular Price \$14.00. Now \$8.50**



Something of Interest to every thoughtful mother. A **Perfect English Perambulator**; highly polished body, excellent steel running gear, rubber tired steel wheels, patent brake. **Was \$33.00. Now \$21.50**



Colonial Side Table—One of the prettiest of the most popular new designs. Made of carefully selected quarter sawed oak, polished golden finish, leaded glass door, roomy drawers, convenient under shelf. **Regular Price \$25. Now \$15.00**

Combination Table—Every home should have one—adapted for Parlor, Bed or Sick room. Handsomely finished mahogany, very strong, attractive. **Was \$12.00. Sale Price \$8.00**

Liberal Credit.

Carpetings, Bedding, Draperies, Etc.

559-571 Fulton Street,
BROOKLYN, NEW YORK.



438 Fulton Street, Brooklyn.

Will Offer Monday

\$5.00 Sicilian side pleated Walking Skirts, blue, black and brown **\$2.95**
\$20.00 Covert Coats made in the newest styles and of the best materials for **\$10.95**
Choice of any \$1.00 Waist in the house **79c**
Monday only
\$25.00 taffeta Silk Suits of high grade taffeta, the latest models **\$12.95**
\$25.00 and \$27.50 silk Ulsters, colors or black, of the best silks and smartest styles **\$18.00**

Cold Storage for Furs of Every Description.
2 Per Cent on Your Own Valuation.

Yachting Notes.

A 110-foot power boat is being built by Swanzy. Raymond, a Page for Ernesto Foran of Buenos Aires. The boat will be equipped with two engines of 150 horse power each and her speed will be twenty miles an hour.

John S. Phillips has entered his new yacht Ariel in the race for the Brooklyn Yacht Club challenge cup. This race will be started on June 20 and the boats will race to Hampton roads.

The 25-footer Helen owned by the late J. Montgomery Sears has been purchased by T. W. Southern and J. W. Bell. The Helen was one of the best Harbor 30-footers and was built in 1901 by the Gas Engine and Power Company.

A Use for Old Love Letters.

Lightburg Correspondence Baltimore Sun. At 2 o'clock yesterday afternoon, at the home of the bride, Miss Jessie Leitch Wyatt was married to Mr. John W. Jenks. Preceding the bride party entered little Bessie Leroy Franklin and Clayton Fleming, each carrying a white satin pillow containing the love letters written to each other by the affianced couple. They were placed in front of the floral altar.

BROOKLYN ADVERTISEMENTS.

A.D. Matthews' Sons

BROOKLYN.
68 Years Compelling Low Prices.
We ship goods anywhere, in the same manner and on the same terms as any other first-class house.

BROOKLYN ADVERTISEMENTS.

Free Portraits, equal in appearance to hand painted porcelain costing \$20 or more. Free when your purchases sum up \$10.00. Beautiful without a frame.

50,000 Yds. French Val. Laces and Insertions.

Not a yard valued at less than 55c. to \$1.50 per dozen yards, special at

33c. to 89c. a dozen yds

Odd widths French and German Val. Edgings and Insertions, reg. 33c. to 69c. doz. yds, special, 22c. doz. yds
Machine made Torchon Laces, regular 8c. to 12c. yd., special, yd. 5c

Cambric, nainsook and Swiss Embroideries on special tables, Main Aisle, Lace Section. Regular 10c. to 65c. value, for

5c. to 15c. yard

Lawns, Towels, Linens & Sheeting====Specials

It's a sale planned to meet the Summer needs of a great host. Every item in the list starts with quality as its first recommendation. We will save you a substantial sum on every item you see fit to purchase.

10c. check Nainsook 5c
10c. white dotted Swiss 5c
10c. striped Lawn 6c
40 inch white Lawn 6c
Pique stripe Battiste 6c
Short lengths of fancy White Goods 6c

Use Smith Street Entrance for these Two Specials. None C. O. D. No mail orders.

"Thick in the middle" Sheets, 2 1/2 yds, 75c. regularly, Monday 59c
Hemstitched and hemmed Pillow Cases, 45x36 12c

Matthews' extra heavy Sheets, 2 1/2 yds, 59c. regularly, Monday 49c
Huck Towels, 10c. regularly, 4 for 29c

Initial Bath Towels 12c
All Linen Crash, 18 inches wide, 12c. quality 10c

All linen and union Tablecloths, some hemmed, 2 and 2 1/2 yds. sizes, regularly \$1.75 and \$2.00 \$1.25
20 in. all linen Napkins, \$2.00 value, dozen \$1.48

All linen Damask, 2 yards wide, bleached and unbleached, \$1.00 value, 75c
Bleached Damask, half linen, 63 inches wide, 40c. regularly, Monday only 29c

Yard wide bleached Muslin, 9c. regularly 7c
Remnants of Peppercell Sheeting, 2 1/2, 2 1/2 and 2 3/4 yds. wide 15c

Full size crocheted Bedspreads, 89c. quality 59c
Summer Blankets.
Full size, have all the appearance of a \$3.00 wool Blanket, soft and lofty, Monday only, a pair \$1.09

The Largest Carpet Mill in the U. S.==Remnants

We have all its odd lengths and rolls, and we offer these, with all our remnants and dropped patterns of Carpets and Matting, Rugs and Linoleums, at tremendous reductions.

\$4.00 Value All Wool Walking Skirts, \$1.98.

We want to emphasize the fact that these are \$4.00 values. We fully believe that nowhere are they sold less than \$4.00. Made of light Summer mixtures—all sizes.

\$5.00 Wool Crash Walking Skirts \$3.50
\$6.75 Panama cloth Skirts \$5.00
\$12.50 silk Walking Skirts \$9.75
\$11.50 silk Shirtwaist Suits \$7.98
\$11.50 Silk drop Voile Skirts \$11.50

Now let us again say that if you take the pains to shop you will find us from \$5.00 to \$15.00 lower priced on all Suits, Costumes, etc.

Prove the Mackinaw!

And you have the proof right here. You don't spend a penny to get the whole truth and nothing but the truth. See the food test, constantly on view in the Basement—the onion and butter side by side, salt, pie and matches, all dry as a cod. See the wheel turned by the dry, cold air—if that doesn't convince, nothing will.

No. 25—Ice capacity 40 lbs., regularly \$10.98, special \$8.98
No. 33—Ice capacity 55 lbs., regularly \$14.98, special \$13.25
No. 58—Ice capacity 65 lbs., regularly \$16.98, special \$15.90
No. 97—Ice capacity 75 lbs., regularly \$19.98, special \$17.25

The Right Trunks Here.

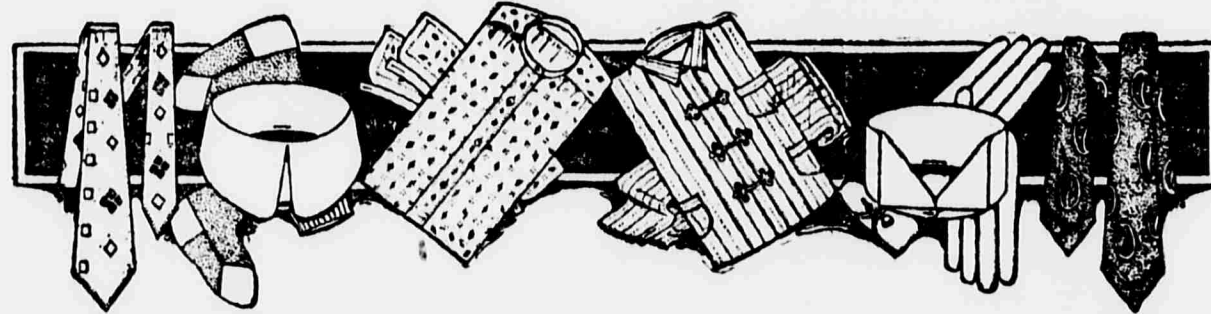
You can thump and bang them—and for room and clever conceits inwardly to carry costumes and millinery without musing, see these:

\$3.60 specials for \$2.75
\$4.45 specials for \$3.59
\$3.89 specials for \$2.98
\$4.98 specials for \$3.89
\$4.10 specials for \$3.25
\$5.25 specials for \$4.00

All have brass locks, are iron bound, hardwood slats and double bottoms of iron.

JOURNEAY & BURNHAM

Fulton Street, Junction with Flatbush Avenue and Livingston Street, Brooklyn.



Our "Twice-a-Year Talk" to Men

Twice each year we turn this into a men's store—and thousands of men eagerly help us to do it.

Beginning to-morrow morning, we hold our semi-annual sale of Shirts, Collars and Cuffs. The shirts come, fresh and new, from the best makers. You'll not duplicate them elsewhere for a cent less than \$1.00 each.

—we shall sell them for 69c

The Collars and Cuffs are made to our order—TO OUR STANDARD.

we shall sell the Collars for 45c. per half dozen

and Cuffs in half dozens for 65c.

To "round out" the occasion, we offer during the sale, neckwear—the kind you always pay 50c. for—in every this-season's style and patternings—for 25c.

—and men's Gause Shirts—worth 50c. each, for 25c.

The offers are far-from-the-ordinary—the collars have nothing in common with what are known as "sale goods"—for example, among them you'll find a generous quantity of high band turned down shapes which have the new and handy "improved tie space"—allowing you to put on your tie after-the-collar is buttoned.

The shirts are cut to fit—and superbly finished—among them you'll find the wanted white shirts with black hairlines—others with black figures, and fancy designs, in red and blue. They have three pearl buttons and separate link cuffs.

The neckwear includes light weight four-in-hands in dark and medium shades—in embroidered checks, steel and gun metal grays, "Velo" and black broadcases—they are in 1 1/2 and 2 inch widths.

The Undershirts have short sleeves, and we have every size. They are subject to slight mill imperfections—so slight that only a manufacturer can detect them.

If you are in Manhattan, remember that a car running direct from your end of the Bridge reaches our store in twelve minutes.

If in Brooklyn—any elevated and most surface cars stop in front of our store.